# Join us at SCHOOL OF CHANGE

**Coaching Skills for Positive Disruption** 









Propel your career and your life forward with School of Change. A fully-interactive, live virtual training designed for busy people who want to increase their self-awareness and lead impactful change.

# Why School of Change?





Do you want to shape better-functioning teams and organisations?



Are you wondering how your life and work can be more impactful and sustainable?



Do you seek more meaning and feel compelled to leave a positive legacy?



You've come to the right place. We believe in the power of coaching for positive disruption.

#### BENEFITS FOR THE INDIVIDUAL...

- Experience the power of deep listening, curiosity and openness and learn coaching tools and techniques to enhance your leadership presence.
- Learn how to ask effective questions to see past the surface, spot underlying patterns and shift them for sustainable innovation and growth.

- Embrace emergence, adaptability to thrive in uncertainty and complexity and grow your resilience.
- Network with other committed leaders and gain new perspectives.
- Get lifetime access to our tools and videos to help you bring everything back into your business and your life.





#### BENEFITS FOR THE ORGANISATION...

- Empower your talent with the knowledge and key skills to deliver on future growth for your business in an exponential age.
- Cultivate a culture where honest dialogue is encouraged, and diverse perspectives are seen as strengths.
- Explore a balanced approach that empowers swift, informed decisionmaking without compromising team cohesion.

- Bring hidden challenges the elephant in the room - to light, fostering transparency and trust.
- Understand the factors that might be holding your organisation back and learn how a coaching mindset can create rapid traction in the face of market risks and uncertainty.

# Work with us and you will



Reconnect to what truly matters to you, listen, be curious, open and become a leader who inspires and empowers.



Have all the right tools and techniques to be unfazed by uncertainty and complexity and successfully deliver on your projects.



Become a force of innovation and change that actively moves the entire organisation forward (and the world!).

All our programmes are seamlessly delivered worldwide, across locations and time zones, both remotely and in house.





# Don't just take our word for it



Super immersive course in all things coaching, transformation and new ways of working. Recommended to anyone working on transformation initiatives.

-Ecaterina Harling, Director of Transformation & Digital, EBRD



School of Change stands out as a school of professionals for professionals. It offers comprehensive preparation from theory and professional ethics to the whole range of coaching skills and techniques and even the necessary administrative formalities. Lise's teaching and supervision are highly effective and offer constant opportunities for selfdevelopment. I recommend the training to anyone wanting to become a coach and to leaders at all levels.

-Kathrin Höckel, Filmmaker, Education Expert & Adventurer



A piercing gaze that sense the manifold future possibilities of the other yet lets them unfold in their own time; powerful questions, with no immediate answer, that nourish our practice for a long time to come; an awareness of the diversity of expression that opens the door to the singular expressiveness of each person.

-Sophie Dané-Roullet, Drama Teacher & Dancer



The School of Change training provides the keys to exploring all aspects of coaching. It is a regular, disciplined, fun and enlightening experience. I recommend it with all my heart.

-Claire Mauduit, Director, S&P Global Ratings



# Coaching Skills for the Exponential Age

Three modular, yet distinct programmes.

COACHING ESSENTIALS

Coach Training
Level 1

COACHING LEADERSHIP

Coach Training Level 2

COACHING MASTERY

Coach Training
Level 3
(pending)



# PROGRAMME AT A GLANCE

Our mission is to bridge the leadership gap so that people and organisations can lead effectively towards a more sustainable world.



Join a small-group online environment with monthly 2-hour long meet ups, peer groups and self-paced learning on our virtual learning platform.



We combine teaching, discussion, client cases, experimentation, practice, reading, reflection, and real-life client work.





Certified by the International Coaching Federation. Graduates can apply for certified coach status at ACC or PCC level upon completion.



From day 1, we put great emphasis on practice and reflection to stretch you out of your comfort zone and help you identify your very own style.



Upon graduation, most people incorporate their coaching skills into their day job while some pursue a career as a fully-fledged professional coach.





Learn Coaching Essentials CHF 4997

- 4 Months Learning Journey
- 60 Hours of Coach Education
- Online Learning Modules
- 4 x Coaching Labs
- 4 x Practice Sessions
- 8x Learning Pods
- 8 x Peer Coaching Sessions
- 3 x 1:1 Mentor Coaching
- Feedback on 5 x Coaching Sessions

COACHING LEADERSHIP

Develop Coaching Leadership CHF 9997

- 12 Months Learning Journey
- 125 Hours of Coach Education
- Online Learning Modules
- 12 x Coaching Labs
- 12 x Practice Sessions
- 18x Learning Pods
- 12 x Peer Coaching Sessions
- 3 x 1:1 Mentor Coaching
- Feedback on 6 x Coaching Sessions

COACHING MASTERY

Grow Awareness and Enhance Use of Self
CHF 5997

- 6 Months Learning Journey
- 75 Hours of Continued Education
- Online Learning Modules
- Self-Awareness Journey with 2 x 2-Day Use of Self Workshop
- Competency Self-Assessment
- 6 x Peer Coaching & Feedback
- 3 x 1:1 Mentor Coaching
- Library of MCC-level recordings
- 3 x Written Feedback

Graduates need a minimum of 100 hours of client practice for the ACC Level with the ICF; a minimum of 500 hours for the PCC level; and a minimum of 2500 hours for the MCC level: https://coachingfederation.org/credentials-and-standards/icf-credentials-paths

Admission to School of Change is annually. You'll receive a detailed learning checklist and work towards completing it at your own pace, between 4 to 12 months. School of Change is taught in English exclusively. We offer Mentor Coaching in English, French, or German and optional individual coaching in up to 10 languages.

#### START

Personal Intro Call
Online Platform Onboarding
Meet your Practice Buddy

#### MONTHLY

Live 2-hour Coaching Lab
Online Modules & Learning Journal
Live 1-hour Practice Sessions
Peer Coaching
Individual Coaching (optional)

FINAL MONTH

**Graduation & Celebration** 

Coaching Labs are always on a Friday from 10am-12pm CET (CEST in summer)

04 APR 25	05 SEP 25
09 MAY 25	03 OCT 25
06 JUN 25	07 NOV 25
04 JUL 25	05 DEC 25

#### **MEET THE EXPERT**

Experience different approaches, styles and various fields of application of coaching to broaden your perspective

#### **QUARTERLY PEER SUPERVISION**

Share client cases with your peers for support & feedback to continue to grow your coaching skills

#### **TOPIC DEEP DIVE**

Resistance
Creativity
Time Management
Unconscious Bias
Leader as a Coach

#### **COMPETENCY BOOK CLUB**

Past books include:
Clean Language (Wendy Sulivan & Judy Rees)
Presence (Peter Senge et al)
More Time to Think (Nancy Kline)
Simplifying Coaching (Claire Pedrick)

## **SCHOOL OF CHANGE**

### Core Coach Training (ICF Level 1)



4-12 month duration



All our meetings are online



Accredited by the International Coaching Federation



CHF 4997 - Payment plans and EUR, GBP or USD pricing are available on request



We operate a radical financial inclusion policy with payment plans to suit all circumstances.

Get in touch to enquire about subsidised places for NGOs/Students: info@profound-consulting.com

# Online Course Outline: Core (Level 1)

Themes	Topics	What You'll Experience
Introduction to Coaching	<ul> <li>History of Coaching</li> <li>Definition of Coaching</li> <li>ICF Core Competency 1: Demonstrates Ethical Practice</li> <li>Ethics Case Studies &amp; Supervision</li> </ul>	Explain the role of a coach and articulate the benefits of coaching without doubt or hesitation, get a cursory overview of various schools of thought that have influenced coaching to date, and be attuned to potential ethical dilemmas and when and how to get support.
Establishes and Maintains Agreements	<ul> <li>ICF Core Competency 3: Establishes and Maintains Agreements</li> <li>Tips and Tricks for Contracting</li> <li>Introduction to a Simple Coaching Model: GROW (Sir John Whitmore)</li> </ul>	Start coaching straightaway with a simple coaching framework without fear or overthinking. Embrace the value of clear contracting with clarity of roles and responsibility and a clear mutually agreed goal.
Cultivates Trust and Safety	<ul> <li>ICF Core Competency 4: Cultivates Trust and Safety</li> <li>Power Dynamics: The Karpman Drama Triangle &amp; Transactional Analysis (Eric Berne)</li> <li>Psychological Safety (Amy Edmondson) &amp; Empathy vs Sympathy (Bréné Brown)</li> </ul>	Quickly establish and maintain trust and safety with people. Learn to be fully present, let go of judgement and be mindful of power dynamics.
Listens Actively	<ul> <li>ICF Core Competency 6: Listens Actively</li> <li>Non Violent Communication (Marshall Rosenberg)</li> <li>Cognitive Biases (Daniel Kahneman)</li> </ul>	Expand your listening channels and strengthen your ability to listen beyond the words. Grow your awareness of cognitive biases and use the toolkit of non violent communication to ensure you're on the same page.
Evokes Awareness	<ul> <li>ICF Core Competency 7: Evokes Awareness</li> <li>Perception vs Reality</li> <li>Neuroplasticity: Fixed vs Growth Mindset (Carol Dweck)</li> </ul>	Become proficient at widening people's perspectives to help them exit overthinking and generate new options for action. Trust people's innate ability for growth.
Facilitates Client Growth	<ul> <li>ICF Core Competency 8: Facilitates Client Growth</li> <li>VIA: Vocation, Integration, Alignment (Sara Boas)</li> <li>Dealing with Resistance</li> </ul>	Move towards the goal like an arrow - be specific and holistic, encompass the situation and the person, identify potential obstacles, inner and outer resources to overcome them and establish clear accountability.

# Online Course Outline: Core (Level 1)

Themes	Topics	What You'll Experience
Maintains Presence	<ul> <li>ICF Core Competency 5: Maintains Presence</li> <li>Emotional Literacy</li> <li>7-Eyed Model (Hawkins &amp; Shohet)</li> <li>Self-Care &amp; Awareness</li> </ul>	Broaden your emotional literacy, systemic awareness, and self-awareness, so you can pick up on subtle processes in the relationship such as parallel process, transference, or collusion.
Congratulations!	<ul><li>Your Ideal Client</li><li>Your Value Proposition</li><li>Your Learning &amp; Development Plan</li></ul>	Reflect on how you want to integrate your coaching skills into your life, create a clear and compelling value proposition for your coaching services and reflect on your ongoing learning and development.

## **SCHOOL OF CHANGE**

### Advanced Coach Training (ICF Level 2)



12 month duration



All our meetings are online



Accredited by the International Coaching Federation



CHF 9997 - Payment plans and EUR, GBP or USD pricing are available on request



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# Online Course Outline: Advanced (Level 2)

Themes	Topics	What You'll Experience
Introduction to Coaching	<ul> <li>History of Coaching</li> <li>Definition of Coaching</li> <li>ICF Core Competency 1: Demonstrates Ethical Practice</li> <li>Ethics Case Studies &amp; Supervision</li> </ul>	Explain the role of a coach and articulate the benefits of coaching without doubt or hesitation, get a cursory overview of various schools of thought that have influenced coaching to date, and be attuned to potential ethical dilemmas and when and how to get support.
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Observe	<ul> <li>Context: Cynefin Framework (Snowden)</li> <li>Patterns: Container, Difference, Exchange (Eoyang)</li> <li>Perspective: the Work (Byron Katie)</li> </ul>	Determine the right decision-making and problem-solving tools and approaches for your challenge; identify its patterns and root causes; explore how to work relationally to bring about a shift in perspective.
Love	<ul> <li>Explore: Johari Window (Luft &amp; Ingham), Attachment Theory (Bowlby &amp; Ainsworth)</li> <li>Embrace: Core Quality Quadrant (Ofman)</li> <li>Embody: Somatic Awareness</li> </ul>	Identify the beliefs and patterns that shape your worldview and behaviour; embrace polarities and paradoxes in yourself and your challenge; leverage your bodily intelligence for greater awareness.
Act	<ul> <li>Clarity: Change Curve; North Star Triangle</li> <li>Empathy: Circle of Concern and Circle of Influence, reframing, stakeholder mapping</li> <li>Adaptivity: adaptive and agile methodologies (Scrum, Kanban)</li> </ul>	Be clear on your goals and ultimate why and attend to the emotional impact of change; expand your circle of influence by tapping into empathy and use adaptivity to not get overwhelmed and actually get stuff done.
Iterate	<ul><li>Adaptive Action</li><li>Adaptive Leadership</li><li>Adaptive Growth</li></ul>	Embrace iteration across all levels, experimenting with various levers / areas for change, with how you show up and approach your challenge and with the learning and growth that comes from the process.
Congratulations!	<ul> <li>Your Ideal Client</li> <li>Your Value Proposition</li> <li>Your Learning &amp; Development Plan</li> </ul>	Reflect on how you want to integrate your coaching skills into your life; create a clear and compelling value proposition for your coaching services and identify your desired learning and development goals.

#### The best online tools for a seamless learning experience

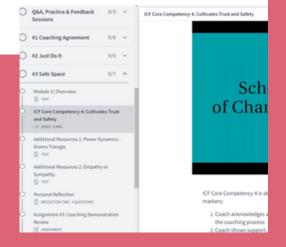


#### **ZOOM-VIDEO CONFERENCING**

- Online webinar to connect with your facilitators and peers
- Breakout rooms for peer coaching practice
- Connect via any device.

#### HYBRID ONLINE LEARNING COURSE

- Learn at your own space, where and when you want.
- Access a library of coaching demos & case studies
- Ask any questions in our Q&A, Practice & Feedback sessions



#### WHATSAPP COMMUNITY GROUP

- Learn from your peers
- Share resources and learning opportunities
- Connect with Alumni

## Real benefits you won't receive anywhere else



Hybrid learning that maximises live practice and discussions with peers & facilitators



Step into action with our tools and templates



Small group learning experience with facilitators who go the extra mile



ICF-Certification for confidence, credibility and recognition



Lifetime access to tools and resources learning portal



PLUS Practice with REAL clients: Get a minimum of two external coaching clients via our network



BONUS webinar: What you need to know to prepare for ICF certification

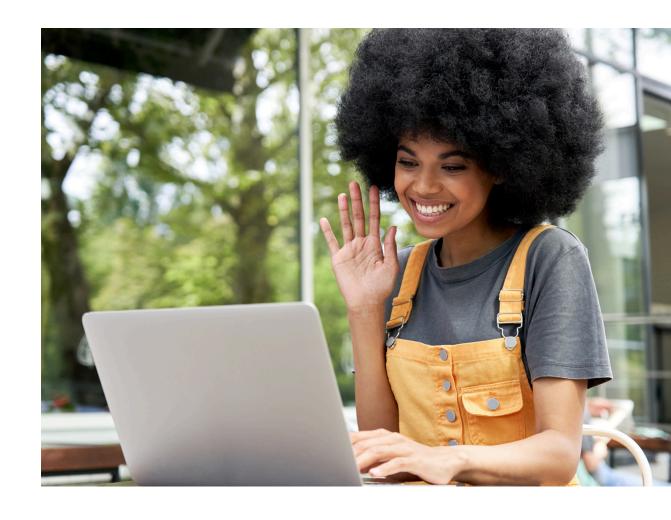
www.profound-consulting.com

# We've trained **people** from organisations across the globe including:

- Standard & Poors
- EUMETSAT
- Cleary Gottlied Steen& Hamilton
- Roche
- Sustainable
   Infrastructure
   Foundation
- SolidariTEE
- Aquaconsult
- GVM AG
- Leaders Quest
- WorldBank ICF



- Sciences Po Paris
- Anant University, India
- VOITH
- Cronimet
- Advent International
- Kazatomprom
- Zürich Insurance
- The Boardroom
- Deloitte
- HSBC
- La Bouche Rouge
- IPG Automotive
- European Bank for Reconstruction & Development



# Call us to book your seat now!





info@profound-consulting.com | lab.profound-consulting.com



# Customised In-House Training

In addition to our flagship public training programme, the School of Change team specialises in creating highly customised hybrid training programmes for clients around the world. The benefits of customised training are extensive.

School of Change

- We take the time to understand your needs and objectives and craft a solution that specifically addresses those business needs.
- Highly practical and real-world focused content means you'll be able to immediately apply your new knowledge.
- Customised solutions are an extremely cost-effective way of training groups and teams and ensuring effective organisationwide alignment.

- ✓ Our clients see us as trusted partners who have an unrivalled track record of delivering results driven transformation courses.
- ✓ If you want to inject an agile coaching culture into your teams, our in-house solutions are the perfect tool.



Get in touch for a consultation...

info@profound-consulting.com